



## Partner Up.

### Want to know about Accurate Always' Authorized Partner Program? Read on.

Accurate Always has established relationships with industry leading technology partners and authorized resellers to provide our customers with comprehensive, scalable solutions for call recording, quality monitoring, archival and playback. We are interested in expanding our resale and support network. Here's why you should take notice:

#### **An End to Channel Conflict.\***

Competition can be a good thing. Just not between Resellers and the parent company.

We do things differently at Accurate Always. If you are an Authorized Voxida Reseller, we are here to support you. Once you are set up in a territory, we qualify leads and send them directly to you, so that you can close more sales and enjoy a sweeter bottom line.

Those security-minded among you will be glad to know that the Viewer has several levels of security built-in. You'll be accessing the Voxida server over the VPN, so it's inherently more secure than a Browser-based system.

If you are recording video in your center, you will be running a version of the Voxida Viewer that supports Voxida Video. Please see the following section for more information and system requirements for Voxida Video playback. Otherwise, read on to see what's required to effectively use the Voxida Viewer.

#### **We Get It. Really.**

All of Accurate Always' senior executives had supported third party tech solutions in the past. They know what it is like to sell a product to a key client, only to have the manufacturer not support or quickly end-of-life the product.

We know how much you have riding on your relationships. We will never put you in that situation again. How? We don't offer products that we won't support. Our industrial hardware has full revision control and spares are kept on hand for years to come.

### Accurate Always, Inc.

#### **West Coast Office**

127 Ocean Ave  
Half Moon Bay, CA 94019  
USA

#### **South Eastern Office**

15216 Jones Rd  
Athens, AL 35613  
USA

*In the Continental US, please call 1-800-828-9428*

*International callers, please call 1-650-728-9428*

Fax 1-650-331-3511



info@accuratealways.com



www.accuratealways.com



#### **Complete Technology Refresh.**

You have to keep providing the best solutions to prosper. We deliver the security of innovation. The industry moves fast but you will always have the competitive edge by delivering and supporting the freshest solution available.

#### **Cost prohibitive? Hardly.**

We provide affordable, mission-critical call recording solutions with straight-forward pricing. Voxida software upgrades are free for your customers who purchase the Priority Service Program. The free upgrades are a complete technology refresh - not just software patches and bug fixes. You, and those you support, are covered and ahead of the game.

Upon becoming an Authorized Resale or Support Partner, you have a formal endorsement of your expertise in proposing or installing, implementing and supporting Voxida. We work with our partners to cross-promote and get press coverage. We make sure our Authorized Partners benefit from Voxida's growing brand recognition.

Better yet? As Voxida is a proven call recording technology, you see a greater amount of closed sales, simple support, increased revenues, and, most importantly, happy customers.

While we are being direct, we should mention that our spirited team is a lot of fun to work with. When you partner with us, you have a dedicated account manager here at Accurate. We are able to address your needs and support you while you succeed. Always.

\*Certain minimums may apply

### If you haven't already, it's time to get started at

[www.accuratealways.com/about/partners](http://www.accuratealways.com/about/partners)

#### **... and you can always get Accurate at:**

[partners@accuratealways.com](mailto:partners@accuratealways.com)

650.728.9428 x3

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