



Accurate Always' Authorized Resale Partner Application

Our philosophy is to deliver industry-leading communications recording and quality monitoring solutions at an excellent price, making it easy for you to sell our Voxida and Milvox products, while providing you with new, reliable sources of revenue.

As our end customers need experienced and informed sales leaders, the Accurate Always/ Reseller team needs to work seamlessly. It is important to Accurate Always to develop strong relationships with respected and established companies as we limit the number of resellers that serve any particular market.

Please complete and email to partners@accuratealways.com or fax this application to **650-331-3511** so that we may assess your unique strengths. Someone will be in touch with you within 48 hours to discuss further and detail how we support you if approved. We look forward to talking with you soon.

Company name _____ Phone _____

URL _____ Fax _____

Address _____

City _____ State _____ ZIP _____ Country _____

Annual sales (USD) for the past 3 years _____ / _____ / _____

EIN _____ DUNS _____ CAGE code _____

Please tell us a little about your organization. How many people are involved with:

Sales _____ Customer support, training and installation _____ Management _____ Engineering _____

What PBX, radio or other communication platforms do you sell and/or support, if any?

What experience do you have in selling and/or supporting communications recording solutions?

What industry do you wish to sell the Voxida products in? What are your strengths and challenges in serving that market?

What other call recording platforms have you sold and/or supported in the past?

What other communications recording or monitoring hardware or software lines do you currently represent?

Who are the primary VAR/OEM/Distributor or Resale competitors in your target market?

How do you see your business changing in the next year as you adjust to changes in the marketplace?

Names of Officers/Partners

_____ Title _____

_____ Title _____

_____ Title _____

Anything else you want to tell us?

Name of person completing form _____ Title _____

Phone _____ Email _____

Contact details

Accurate Always, Inc.

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*In the Continental US, please call 1-800-828-9428
International callers, please call +1-650-728-9428
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